BOARD OF DIRECTORS' MEETING

September 14, 1996

Kansas City, Missouri

The meeting of the Board of Directors was called to order at 8:00 AM by President Gene Hammond.

Directors and Officers present were: Gene Hammond, Ed Byars, Chip Bearden, John Good, Jim Short, Mike Koemer, Bemald Smith, Phil Petmecky, Ron Clarke, Frank Reid, Tim Welles, Roy Cundiff, Sharon Smith, David Volkmann, Bob Greenblatt, Al Thomas, Bill Sproull, Bob Nady, Sterling Starr, Lorry Charchian, John Campbell and Bob Ball, who joined the meeting in progress. Also attending were Larry Sanderson, Executive Vice President and Richard Hall, Trustee. [Note: The roll shows 21 voting directors present. All motions requiring a majority to pass will thus need 11 affirmative votes according to SSA By-laws]

Directors and Officer absent were: Stephen Northcraft, Bill Hill, Don Engen, Charlie Spratt, Doug Jacobs and Bill Ivans.

Strategic Update

Sanderson made a presentation to the Board suggesting a new strategic direction for management of the Society. The focus of his proposal concerned the need to develop a greater "sense of community" among SSA members as well as strengthening their pride in belonging to the Society. These goals could be achieved, said Sanderson, by establishing the Society as a much stronger source of information about soaring and soaring activities. He said that the SSA must focus greater effort on developing the information members want and need and then in the delivery of this information in all major channels of communication.

Hammond asked for comments from the directors concerning the presentation.

Numerous directors expressed support for the concepts as presented. Starr said that he felt the recommendations provide a theme and focus for SSA planning. B. Smith moved for acceptance of the report and that the report principles and concepts be included in the SSA Strategic Plan. Sproull seconded the motion.

Sproull noted that this action is just the beginning of the process. Starr agreed and said that passage of the motion would, in effect, be a charge of action to the Planning Committee and the staff.

The motion passed unanimously.

Minutes of the Winter Board Meeting, Huntsville, Alabama
Nady moved for approval of the Minutes of the Board of Directors' meeting from March 1 and 2, 1996. The motion was seconded by Sproull and passed unanimously.

Minutes from the Executive Committee Meeting, Chicago, Illinois
Byars moved for approval of the Minutes of the Executive Committee meeting from June 29, 1996. The motion was seconded by Nady and passed unanimously.

Region 4 Special Election
Sanderson reported that the Executive Committee had taken action to direct a Special Election in Region 4 to fill the unexpired term of Russell Perkins. Perkins, Sanderson noted, had moved from the Region and had resigned his position as Regional Director. Sanderson noted that the By-laws call for the decision concerning the election process to be made by the full Board.

B. Smith moved that the Board recognize that the action taken by the Executive Committee was in the best interest of the Society and that the Board retroactively approves the Special Election and declares it to be a valid process. The motion was seconded and passed unanimously.

EXECUTIVE REPORTS

President's Report - Hammond

Hammond said that he had no comments to add to his written report that was included in the book. He asked for questions and, hearing none, said that he would move on to the action items identified on the agenda.

B. Smith moved to unite the proposal to change titles of officers for the Society. The motion was seconded and passed unanimously.

B. Smith reviewed the basic provisions of the proposal. He said that the intent of the action is to change the current title of President to Chair and the current title of Vice President to Vice Chair. He said that the title of President could be bestowed upon any individual or, perhaps, would not be assigned.

Directors then discussed the motion to change the title structure of the Society leadership. Concern was expressed about the term Chair vs Chairman. Hammond said that he felt that the gender-neutral term was appropriate and that a person selected could then use the title as appropriate (Chairman, Chair or Chairwoman as preferred).

Charchian said that he felt the proposal needed to be better researched and presented. Charchian moved to table the motion. The motion to table was seconded. The motion failed by a vote of 6 aye and 14 nay. The debate continued.

Bearden expressed his view that the by-laws should simply be silent on the issue of the presidency. This, in his view, would allow total flexibility for the Board. Bearden moved to
amend the motion to change the titles to delete reference to the title of president from the by-laws. The motion to amend was seconded by Koemer and passed by a vote of 20 aye and 0 nay.

Bearden then called the question on the motion as amended. The vote to call the question was passed by a vote of 17 aye and 3 nay.

The directors then voted on the motion as amended. The motion called for amending the By-laws to change the current title of President to Chair and Vice President to Vice Chair. The amendment will delete specific reference in the By-laws to the term President. The motion directs staff to make such text changes as necessary to reflect the amendments and to report the changes to the directors. The vote was 20 aye and 0 nay. The motion to amend the by-laws passed.

B. Smith then moved to make the changes effective immediately. The motion was seconded by Charchian and passed unanimously.

B. Smith then moved to appoint Sanderson as President of the SSA. The motion was seconded by Koemer.

Reid commented that it might be harder to hire a new staff director in the future if the position is titled as president. S. Smith said that she support the motion but wants it noted that the change in title is specifically for Sanderson and not necessarily for future staff directors.

The directors voted on the motion. The motion passed by a vote of 20 aye and 0 nay.

S. Smith then moved to amend Sanderson's official title to 'President and Executive Director.' Petmecky seconded the motion and it passed by a vote of 17 aye, 1 nay and 2 abstentions.

Hammond then discussed his proposal to change the name of SSA Boards to SSA Committees. He said that this proposal is intended to clarify the structure of the SSA and to make it more understandable to SSA members.

Hammond moved for amendment of SSA by-laws to change the name of Boards to Committees. The motion was seconded by Spruell and passed by a vote of 20 aye and 0 nay.

At this point in the meeting, new director Bob Ball joined the group. Hammond introduced Ball to the directors and welcomed him to the meeting.

Hammond said that the next order of business would be to discuss the adoption of a policy related to the appointment of Honorary Vice Presidents. Short moved for adoption of the policy as set forth on page III-A-7 of the briefing book (copy attached to these Minutes). The motion was seconded.

S. Smith asked if the intent of the motion is to adopt the policy as a set of guidelines as opposed to requirements or as amendments to the By-laws. Hammond confirmed that the proposal is for guidelines only.
Byars moved to table the discussion. The motion to table was seconded and failed by a vote of 9 aye, 10 nay and 2 abstentions.

After further discussion, the motion to adopt the policy as a set of guidelines for future action was adopted unanimously.

Hammond then discussed the idea of creating the position of Director-Emeritus. Sanderson explained that this proposal resulted from a discussion concerning the desire to recognize long service of individuals as directors. Byars moved for acceptance of the proposal to create the position of Director-Emeritus. The motion was seconded by S. Smith.

The directors then discussed the proposal. Hammond asked for a sense of the Board and determined that directors were relatively divided on the issue. B. Smith moved to table the motion until the next meeting. The motion to table was seconded and passed unanimously.

Hammond said that the Board would then discuss the question of nominations for offices. Koerner presented a report from the Leadership Development Committee. He said that the first action is to determine the method that will be used for nominations and voting. Koerner moved that the Board use the open nomination process that was used in the previous meeting. The motion was seconded and passed unanimously.

The directors then made nominations for offices of Chair, Vice Chair, Secretary, Treasurer and Director-at-Large. The voting on the offices will take place later in the meeting.

The following individuals were nominated for Director-at-Large:

Jim Short
Bemald Smith
Bill Sproull
Doug Jacobs
Karl Striedieck
Don Engen
Billy Singleton
Linn Buell
Stan Nelson
Walter Miller
Ed Byars

The following individuals were nominated for Vice Chair:

Lorry Charchian
Phil Petmecky
Charlie Spratt
Chip Bearden
Sharon Smith
David Volkmann
Ron Clarke
Bob Greenblatt
John Good

Sanderson then discussed his request that the Board approve an SSA Exceptional Achievement award for Herman Belderok. Sanderson said that Belderok has retired from his post at the FAA and that he would be present at lunch with the directors. Sanderson said that the purpose of the award is to recognize Belderok's work in improving the FAA Type Certification process for sailplanes. B. Smith moved for approval of an Exceptional Achievement award for Herman Belderok. The motion was seconded and passed unanimously.

Treasurer's Report - Jacobs
In Jacobs' absence, Sanderson reported that Jacobs had no additional comments for the report.

Trustee's Report - Starr
Starr reviewed the material presented in the Trustee's report. Starr said that the Trustees are in the process of refining the reporting formats. He reported that the Trustees would be moving more of the investment portfolio towards equities.

Hammond then noted that the director need to appoint a Trustee for the term January 1, 1997 through December 31, 1999. He said that Starr had served the remainder of the term of Hamer Selvidge and that Starr was prepared to accept a full three year term.
Byars moved for appointment of Starr as an SSA Trustee for the term January 1, 1997 through December 31, 1999. The motion was seconded and passed unanimously.

Executive Vice President's Report - Sanderson
Sanderson gave the directors a report of the development of an "800" number for SSA/soaring information. He said that the SSA is testing promotion of the number in three metropolitan areas (Florida, Texas and Southern California). The program will be coordinated with Commercial Operators and Chapters and is intended to generate customer leads for the operators and chapters. The initial program, Sanderson said, will cover 11.5 million households.

Sanderson told the Board of the plans for the JAR 22 Sailplane and Motorglider Study Group to hold their meeting in conjunction with SSA's convention in Dallas. He said that the JAR 22 group is coming to the US at the invitation of the SSA and that it is highly unusual for the group to meet outside Europe.

Reid asked if the proposed budget includes funds for paid advertising in magazines. Sanderson said that the budget does include such funds and referenced plans to advertise in ALPA's magazine. He noted that ALPA member surveys indicate that 11% of their 66,000 members are involved in glider training. Sanderson said that the plans are for SSA to insert ads in AOPA Pilot during the Spring of 1997.

Reid said that AOPA holds a major expo each year and that it would be good for SSA to be in attendance. Sanderson reported that SSA had, in fact, held booth space in two different years that was manned by Bob Wander. Wander had reported that the results of the work did not justify the cost of the space. Sanderson noted that Bay Area Soaring is attending the event this year and that they plan to display a sailplane and pass out literature. SSA is supporting their participation with a donation towards the cost of the space as well as with handout material.

Bearden asked if there is a decline in the number of new members resulting from the partnership with Sporty's. Sanderson said that the numbers have declined but that he had recently met with Hal Shevers for the purpose of expanding efforts to promote SSA memberships through Sporty's catalogs.

FAA
Sanderson then noted that Mike Gallagher, Manager of FAA's Small Airplane Directorate had entered the room. He introduced Gallagher to the directors and offered Gallagher an opportunity to address the Board.

Gallagher thanked the directors for the opportunity to speak to the Board. He reported on the information session that had been held the day before involving members of his staff and a number of SSA directors. Gallagher said that the meeting was yet another demonstration of the positive working relationship that exists between SSA and FAA.

Gallagher specifically commented on his perception that SSA has substantial stature when dealing with the FAA. He noted that, although the group is small, the Society is well regarded by FAA leadership and that the Society has a strong track record of accomplishment with the FAA.
Gallagher then introduced Herman Belderok. Belderok had recently retired from the FAA. During his time in Small Airplane Directorate, Belderok was responsible for handling glider certification issues and was credited with implementing the "glider desk" in the Directorate.

Sanderson then presented Belderok with the Exceptional Achievement Award that had been approved by the Board. Sanderson also presented Belderok with a Certificate of Recognition from NAA acknowledging Belderok's work at FAA. Belderok thanked the SSA directors and staff for their support.

The Board recessed for lunch.

Hammond reconvened the Board at 1 PM.

Election of Directors-at-Large and Officers for 1997

Hammond said that the first order of business would be to conduct the election for Directors-at-Large for the term January 1, 1997 through December 31, 1997.

Sproull moved for election of Don Engen as Director-at-Large for 1997 in recognition of Don's role as NAA's representative on the SSA Board. The motion was seconded and passed unanimously.

The directors then voted for the remaining five positions using the weighted ballot system. Honorary Vice President Sterling Starr and Trustee Richard Hall, Jr. counted the ballots.

Starr and Hall reported that the following individuals were elected to serve as Directors-at-Large for 1997:

Ed Byars Jim Short Bevaid Smith Bill Sproull Doug Jacobs

Starr noted that Karl Striedieck placed sixth in the balloting and Billy Singleton placed seventh. These two individuals would serve, in order, as stand-by directors-at-large in the event that one of those elected is unable to fulfill his or her term of office.

[Note: The results of the election were actually reported later in the meeting but they are presented here for ease of referral. Also, the election for officers occurred immediately following the report of these results. Again, for ease of reference, the results of the elections for officers is presented here]

The directors voted for Chair. Starr and Hall again counted the ballots.

Ed Byars was elected to serve as SSA Chair for the term January 1, 1997 through December 31, 1997.
The directors then voted for four Vice Chair positions using the weighted ballot system. Starr and Hall tallied the ballots.

The following individuals were elected to serve as Vice Chairs of the Society for 1997:

Sharon Smith
Chip Bearden
Lorry Charchian
Charlie Spratt

In accordance with SSA By-laws, Sharon Smith is to be designated as the 1st Vice Chair having received the most votes for Vice Chair.

B. Smith moved to nominate and elect Bill Sproull as Secretary and Doug Jacobs as Treasurer. The motion was seconded by Volkmann and passed unanimously.

BOARD REPORTS

Administrative Board Report - Sproull
Sproull said that his report is presented in the briefing book. He then said that an action is required concerning the proposed budget for FY97.

Sproull moved for adoption of the proposed budget for FY97. The motion was seconded.

Sanderson reviewed the outline of the budget as presented in the book. Several directors asked for clarification on questions concerning advertising, printing of a new handbook, the membership roster and the continuing impact of the dues increase.

Sanderson responded to the questions and commented that the staff and Electronic Communications group are looking into placing the membership roster on the SSA Homepage.

After further discussion, the motion to adopt the budget was passed unanimously.

Sproull then reported briefly on the status of a proposed incentive plan for staff. he said that he had not received much input from other directors and that no progress had been made on this project. He said that he would continue to discuss the idea with directors to determine if a specific proposal could be brought forth.

Development Board Report - Byars
Membership Growth Committee - Wander
Wander's report was presented in the briefing book. Sanderson commented on the new Soaring in America promotional booklet that is available to operators and chapters. He said that the book had been revised by Wander in line with comments received from soaring groups and that the book is available at discount prices to business members and chapters.

Olympic Committee - Hill

Byars reported that this committee is essentially dormant at this time.

Publicity Committee - Rappaport
Byars reported that he had appointed Margaret Rappaport as Chair of this committee. He said that she has accepted the appointment and will begin work on committee activities.

Eagle Committee - Sproull
Sproull reported on the work that was done by the committee during the summer. He said that Byars had been receiving good response to his solicitations for planned gifts. Sproull said that Byars and the staff are maintaining a confidential list of individuals who have made substantial bequest commitments. Sproull said that the NSM staff had traveled to Hobbs for a meeting with SSA staff. The purpose of the meeting, Sproull said, was to identify areas where the NSM and SSA can cooperate for fundraising.

Sanderson expressed appreciation for Bearden's positive comments on the Internet newsgroup concerning the need for funds in the SSA Advocacy account.

Member Relations Board Report - Nady
Sanderson reported that Spratt had stepped down from the Chair of the Member Relations Board due to his current health problems. Hammond reported that he has appointed Bob Nady to serve as Chair of the Member Relations Board. In Spratt's absence, Sanderson reported on activity of the board.

Convention Committee - Kawal
S. Smith reported on plans for the SSA Convention in Dallas. She reported that the organizers had established a special "youth Day" to promote greater youth involvement in soaring. Further, she said that the organizers had arranged for a special tour of the Lockheed facility responsible for production of the F-16.

Sanderson said that the Willamette Valley soaring group is proceeding with plans for hosting the 1998 SSA Convention in Portland.

Sanderson reported that the Convention Committee has proposed acceptance of bid from the Smokey Mountain Soaring Association to host the 1999 SSA Convention in Knoxville, Tennessee. Reid moved to accept the bid. The motion was seconded by Nady and passed unanimously.
Awards Committee - Spratt
B. Smith moved to table the motion concerning amendment of the voting procedure for SSA awards. Nady seconded the motion and it was approved unanimously.

B. Smith moved to refer the proposed changes to the Award Committee for review and recommendation at the next Board meeting. The motion was seconded and passed unanimously.

Youth Committee - Campbell
Campbell reported on recent activities in the SSA/CAP partnership. He said that CAP had conducted new glider camps as a result of the agreement. He said that the camp in Colorado and in New Mexico had resulted in a number (30+) new youth members for the SSA.

Campbell said that the Youth Committee is working on developing additional funds to support the Gross Scholarship fund. He encouraged directors to support this effort.

Campbell moved that the Board approve the Youth Committee request to conduct a Sweepstakes for the purpose of raising funds to support the Youth Team in international competition. The motion was seconded by Petmecky and passed unanimously.

Insurance Committee - Volkmann
Volkmann said that it is time for the Board to consider renewal of the Broker-of-Record letter with Costello Insurance Associates. He made a presentation from the Insurance Committee recommending that the agreement be extended for another three years. Volkmann noted that this Insurance Committee is composed of himself, Ted Sprague and Bob Greenblatt. Volkmann said that the recommendation was not unanimously supported by the committee.

Volkmann moved that the Board approve a three year extension of the Broker-of-Record letter with Costello Insurance Associates with the understanding that there is a 90 day cancellation provision within the letter. The motion was seconded.

Bearden expressed his concern that the Insurance Committee had not used this opportunity to fully evaluate all the options and alternatives open to the SSA. He said that just because the participants are happy with the current program doesn't mean that the SSA shouldn't take the time to fully analyze the program to determine if it can be improved. Bearden said that he would prefer to see an analysis that compares all potential programs in a matrix format to ensure accurate comparison of benefits vs. costs.

Volkmann said that the consensus opinion, strongly endorsed by SSA legal counsel, is that the SSA should operate with a brokering relationship. He said that the 90 day cancellation clause allows for a change if appropriate. Further, Volkmann said, the Insurance Committee will not stop reviewing alternatives.

Directors discussed the program at some length. B. Smith expressed support for Volkmann and the conclusion of the committee. Greenblatt said that he believes the committee needs more time to fully evaluate options. After further discussion, Hammond asked for a vote on the motion.
The directors voted 16 aye and 4 nay on the motion. The motion to approve a three year extension of the Broker-of-Record letter passed.

Charchian asked for a brief discussion of the concept of Directors and Officers liability insurance. Sanderson reported that the SSA had priced such coverage in the past and had determined that it was too expensive for the value received. He said that sufficient time had passed that it might be appropriate to price such coverage again. Sanderson and Smith reviewed the current insurance coverage's that are in place to provide legal defense in the case of certain types of lawsuits.

Contest Board Report - Good
Good reported that the Contest Board is very concerned over difficulties in interpreting the Sporting Code as it is currently written. He said that two US pilots had recently experienced difficulties in complying with the rules due to confusion in interpreting the rules. Good asked the Board to approve a resolution for transmittal to the IGC.

Good moved for approval of the following resolution:

The Soaring Society of America is deeply concerned over the level of confusion that is produced by the language used in the current version of the Sporting Code. The language of the Code fails to clearly define the rules that are to be applied to badge and record flights. This failure creates a condition of unfairness and inequality for pilots seeking to make flights in accordance with these rules.

The Board of Directors of the SSA strongly suggests that the IGC immediately address this problem by undertaking a fundamental improvement in the clarity and consistency in the language of the Sporting Code. Further, to assist in this endeavor; the SSA Board of Directors offers all reasonable assistance and support from members of the SSA FAI Committee and SSA staff.

The motion was seconded and passed unanimously.

Contest Site Selection Committee - Welles
Welles moved for acceptance of the committee recommendations for 1998;

Standard Class to Uvalde 15 Meter Class to Montague Open Class to Uvalde Sports Class to Mifflin County

The motion was seconded by Koemer and passed by a vote of 14 aye, 5 nay and 1 abstention.

Good reported that the Contest Board is establishing a "Medallion Committee" which is a group of experienced contest pilots who will serve as advisors to the Contest Board.

IGC - B. Smith
B. Smith called attention to his reports in the briefing book. He suggested that all directors carefully review the material to have a better understanding of pending IGC and FAI actions.

B. Smith said that the Board needs to approve Hammond as the new SSA Delegate to IGC. B. Smith moved for approval of Hammond as SSA's Delegate to the International Gliding Commission and for approval of Eric Mozer as Alternate Delegate. The motion was seconded by Byars and passed unanimously. Sanderson noted that the appointment is effective January 1, 1997.

B. Smith discussed the recent FAI denial of a record application made by Jim Payne. He said that SSA and NAA had approved the record and that the FAI had issued a denial. Good said that SSA would be working to appeal the denial but had to avoid incurring charges that FAI places on reviews of denials.

B. Smith moved for a resolution from the SSA in support of the appeal. The motion was seconded by Clarke.

Bearden questioned if this is really a Board issue and whether or not it should be referred to the committee level. After further discussion, B. Smith withdrew his motion.

Koemer then moved for the Executive Committee to review this issue and to take action as appropriate. The motion was seconded and passed unanimously.

Soaring Safety Foundation Report - Hammond
Hammond said that the report of the SSF is contained in the briefing book. He noted that the SSF is preparing a new safety poster that will be sent to the printer very soon.

Government Liaison Board Report - Short
Sanderson opened the report by commenting that Short is carrying a very heavy workload for the Society and that he would benefit from additional support from directors interested in working on government related issues.

Short said that his basic report is presented in the briefing book. He add comments concerning his perception that the FAA is presently in a period of turmoil as a result of the recent accidents and from political reactions to the accidents. Short said that the SSA would need to very carefully monitor developments in the area of airspace management.

Short and B. Smith made a presentation concerning the proposals to manage airspace of The Grand Canyon National Park. They said that although the specific Grand Canyon issue didn't relate directly to sailplanes, the overall policy of regulating airspace over national lands is a significant issue for the SSA.

B. Smith moved for Board approval of a resolution commending Tony Broderick, former FAA Associate Administrator for Certification and Regulation. Short seconded the motion and it passed unanimously. B. Smith noted that Sanderson should take the basic language of the
resolution and add such wording as necessary to properly acknowledge Broderick's work at FAA.

Affiliates and Divisions Board Report - Reid
Hammond noted that Reid had just assumed the Chairmanship of the Affiliates and Divisions group.

Sanderson said that the Board needs to appoint an NSM Trustee for the term January 1, 1997 through December 31, 1999. B. Smith moved for appointment of Bob Ball as NSM Trustee for the term January 1, 1997 through December 31, 1999. The motion was seconded and passed unanimously.

Reid reviewed the request from the Auxiliary-powered Sailplane Association to form a special committee composed of SSA and ASA members. The purpose of the committee would be to review and make recommendations to both organizations concerning cooperation between the two groups. Hammond said that he would exercise his prerogatives as Chair and appoint such a committee.

Technical Board Report - Northcraft

Academic Oversight Committee - Charchian
Charchian updated the directors on his efforts to establish a design competition in cooperation with SAE. He said that current discussions involved an indoor venue for the contest.

OSTIV - B. Smith
B. Smith said that he had nothing more to add to his report.

RTCA - B. Smith
B. Smith reported on work to develop testing of Mode S transponder equipment using sailplanes. B. Smith moved to direct the Executive Committee to review this project and to determine whether or not the SSA should endorse the program. The motion was seconded and passed unanimously.

B. Smith moved for approval of a resolution calling for SSA support of the GNSS-GLONASS system. The motion was seconded by Koemer and passed unanimously.

Publications Board Report - Clarke
Clarke reported that SSA is publishing an undated version of Soaring in America and that the booklet will be available in the Fall. He said that work is progressing on updating the index of SOARING Magazine to the present date. He said that the new Sailplane Directory will be complete after January 1st and that efforts are being made to better promote subscriptions to Technical Soaring Magazine.

Clarke presented some overheads that reviewed the structure and topics of material that appear in SOARING Magazine. He said that the SSA was doing a reasonable job of covering most topics
requested by the members. However, he noted that the SSA needs to do a better job of reporting on government actions and in 'what has the SSA done lately.'

The directors then engaged in a general discussion of the magazine. Campbell asked if there are plans underway to change the format of the magazine. Sanderson responded that in light of the Board approval of the new strategic direction plans will be implemented to fully review the structure and content of the magazine.

Bearden expressed his view that the magazine is not fulfilling the needs of the members and that he is pleased with plans to review the format and content. He said that he is very concerned that the magazine is failing to serve as a strong communications tool to current and potential members. Clarke and Hammond both expressed the view that the volunteers and staff responsible for the magazine are interested in receiving all comments and suggestions concerning future developments for the publication.

Sanderson said that staff would be initiating a series of reviews that would involve inputs from members and the direct participation by volunteers. The purpose of the review will be to develop proposals for format and content changes to the magazine to bring the publication into line with the goals and directions set forth in the strategic plan. He said that a full report of this process will be given at the winter meeting in Dallas.

Electronic Communications Committee - Welles
Welles reported that the SSA Homepage has received 100,000 'hits' in the previous month. He said that the committee is working with staff to develop new material for the page as well as a new format that will make information easier to access. Welles said that the new strategic direction will be the basis for re-designing the page layout and content.

Good said that the Contest Board is interested in making the uploading of national contest results a requirement for the hosts.

OTHER BUSINESS

Winter Board Meeting - Hammond
Hammond asked the directors to determine the date of the next meeting. After discussion, Hammond moved for the next meeting to be scheduled in two sessions. The first session will be on Friday, January 31, 1997 and the second session will be on Saturday, February 1, 1997. The location of the meeting will be the SSA Annual Convention in Arlington, Texas. The motion was seconded and passed unanimously.

Executive Committee
B. Smith moved to appoint the Chair and four Vice-Chairs as the Executive Committee until the next Board meeting. The motion was seconded and passed unanimously.

B. Smith moved that the Board adjourn. The motion was seconded and passed unanimously.