

2014 SSA Operating Budget

VERSION 17a

February 7, 2014

| 4 | | Difference | 2013 | | | | | | | | | | | | | |
|----|--------------------------------|-------------|----------|----------|---------|--------|--------|---------|---------|---------|---------|---------|---------|---------|---------|----------|
| 5 | Description | Fav/(Unfav) | Budget | TOTAL | Jan-14 | Feb-14 | Mar-14 | Apr-14 | May-14 | Jun-14 | Jul-14 | Aug-14 | Sep-14 | Oct-14 | Nov-14 | Dec-14 |
| 43 | FAST Revenue | (10,291) | 44,366 | 34,075 | 395 | 2,487 | 535 | 3,662 | 4,923 | 3,718 | 5,898 | 5,898 | 5,898 | 5,898 | 5,898 | (11,135) |
| 44 | Less: Cost of Goods Sold | (1,724) | (4,291) | (6,015) | (36) | (445) | (50) | (432) | (864) | (516) | (612) | (612) | (612) | (612) | (612) | (612) |
| 45 | Less: FAST Program Redemptions | 9,044 | (35,369) | (26,325) | (1,291) | (703) | (249) | (1,649) | (1,542) | (2,111) | (3,130) | (3,130) | (3,130) | (3,130) | (3,130) | (3,130) |
| 46 | Net FAST Program | (2,971) | 4,706 | 1,735 | (932) | 1,339 | 236 | 1,581 | 2,517 | 1,091 | 2,156 | 2,156 | 2,156 | 2,156 | 2,156 | (14,877) |
| 47 | | | | | | | | | | | | | | | | |
| 48 | Other | | | | | | | | | | | | | | | |
| 49 | Sanction Fees/Contest ID's | 13,694 | 25,446 | 39,140 | 2,850 | 2,350 | 700 | 3,515 | 2,840 | 7,200 | 9,820 | 3,195 | 50 | 1,325 | 3,415 | 1,880 |
| 50 | Interest Income | 0 | 4 | 4 | 1 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 1 | 0 |
| 51 | LCSB Cash Back Program | 0 | 7,500 | 7,500 | 0 | 7,500 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 52 | Miscellaneous | (875) | 1,035 | 160 | 0 | 0 | 0 | 10 | 40 | 30 | 10 | 20 | 20 | 10 | 10 | 10 |
| 53 | Badge & Record Income | (83) | 655 | 572 | 0 | 0 | 32 | 215 | 95 | 40 | 40 | 50 | 50 | 50 | 0 | 0 |
| 54 | Net Other Revenue | 12,736 | 34,640 | 47,376 | 2,851 | 9,850 | 733 | 3,740 | 2,975 | 7,270 | 9,870 | 3,265 | 121 | 1,385 | 3,426 | 1,890 |
| 55 | | | | | | | | | | | | | | | | |
| 56 | TOTAL OPERATING REVENUE | (12,572) | 975,850 | 963,278 | 171,325 | 93,990 | 61,062 | 68,343 | 71,251 | 67,950 | 76,720 | 67,294 | 66,482 | 66,259 | 83,783 | 68,819 |
| 57 | | | | | | | | | | | | | | | | |
| 58 | OPERATING EXPENSES | | | | | | | | | | | | | | | |
| 59 | Compensation | | | | | | | | | | | | | | | |
| 60 | Salaries & Wages | (17,566) | 223,529 | 241,095 | 19,774 | 17,899 | 20,603 | 19,951 | 20,603 | 19,951 | 20,603 | 20,603 | 19,951 | 20,603 | 19,951 | 20,603 |
| 61 | Insurance- Health | (10,844) | 54,397 | 65,241 | 5,393 | 5,393 | 5,393 | 5,393 | 5,393 | 5,393 | 5,393 | 5,393 | 5,393 | 5,393 | 5,393 | 5,915 |
| 62 | Insurance - Dental & Vision | (289) | 4,271 | 4,560 | 372 | 372 | 372 | 372 | 372 | 372 | 388 | 388 | 388 | 388 | 388 | 388 |
| 63 | Employee Bonus | (3,500) | 8,500 | 12,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 12,000 |
| 64 | Payroll Taxes | (6,171) | 18,475 | 24,646 | 2,031 | 1,826 | 2,102 | 2,049 | 2,102 | 2,035 | 2,115 | 2,102 | 2,035 | 2,115 | 2,035 | 2,102 |
| 65 | Total Compensation Expense | (38,371) | 309,172 | 347,543 | 27,570 | 25,490 | 28,470 | 27,765 | 28,470 | 27,751 | 28,499 | 28,486 | 27,767 | 28,499 | 27,767 | 41,008 |
| 66 | | | | | | | | | | | | | | | | |
| 67 | Other Expenses | | | | | | | | | | | | | | | |
| 68 | Accounting Service | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 69 | Advertising | 1,680 | 2,010 | 330 | 0 | 0 | 0 | 0 | 0 | 0 | 330 | 0 | 0 | 0 | 0 | 0 |
| 70 | Bad Debt Expense | (1,704) | 0 | 1,704 | 0 | 175 | 1,529 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 71 | Badge and Records | 559 | 1,159 | 600 | 0 | 0 | 0 | 300 | 300 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 72 | Bank Fees | 355 | 1,733 | 1,378 | 120 | 120 | 109 | 107 | 110 | 107 | 105 | 120 | 120 | 120 | 120 | 120 |
| 73 | Website Maintenance | 20,000 | 20,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 74 | Computer Maintenance | (445) | 2,349 | 2,794 | 220 | 415 | 265 | 141 | 141 | 141 | 221 | 250 | 250 | 250 | 250 | 250 |
| 75 | Computer Service | 2,402 | 4,415 | 2,013 | 200 | 200 | 400 | 128 | 133 | 300 | 152 | 100 | 100 | 100 | 100 | 100 |
| 76 | Contest Expense | 5,050 | 9,050 | 4,000 | 0 | 0 | 0 | 500 | 500 | 1,000 | 1,000 | 500 | 500 | 0 | 0 | 0 |
| 77 | Contract Labor | 25,913 | 117,363 | 91,450 | 7,750 | 7,750 | 7,805 | 7,315 | 7,375 | 7,795 | 7,885 | 7,315 | 7,315 | 7,315 | 7,515 | 8,315 |
| 78 | Credit Card Fees | (4,523) | 12,902 | 17,425 | 1,880 | 1,905 | 1,355 | 1,270 | 1,592 | 1,623 | 1,450 | 1,180 | 1,180 | 1,180 | 1,380 | 1,430 |
| 79 | Education | (756) | 0 | 756 | 0 | 0 | 0 | 0 | 0 | 256 | 0 | 0 | 500 | 0 | 0 | 0 |
| 80 | Electronic Communication | 1,876 | 8,560 | 6,684 | 557 | 557 | 557 | 557 | 557 | 557 | 557 | 557 | 557 | 557 | 557 | 557 |
| 81 | Engraving | 142 | 517 | 375 | 20 | 0 | 10 | 0 | 0 | 48 | 72 | 75 | 75 | 75 | 0 | 0 |

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| 5 | Description | Fav/(Unfav) | Budget | TOTAL | Jan-14 | Feb-14 | Mar-14 | Apr-14 | May-14 | Jun-14 | Jul-14 | Aug-14 | Sep-14 | Oct-14 | Nov-14 | Dec-14 |
| 82 | Equipment Rental & Maintenance | 16,989 | 42,800 | 25,811 | 4,212 | 923 | 1,420 | 4,280 | 1,400 | 846 | 3,830 | 1,000 | 1,500 | 3,900 | 1,000 | 1,500 |
| 83 | SSA HQ - Promotion of Soaring | 4,400 | 5,000 | 600 | 0 | 100 | 0 | 100 | 0 | 100 | 0 | 100 | 0 | 100 | 0 | 100 |
| 84 | Insurance - Other & Workers' Comp | 5,630 | 19,830 | 14,200 | 1,045 | 1,122 | 982 | 1,121 | 728 | 1,132 | 1,570 | 1,300 | 1,300 | 1,300 | 1,300 | 1,300 |
| 85 | Interest Expense | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 86 | Kolstad Proccess - DVD Sales | 412 | 1,136 | 724 | 20 | 60 | 40 | 120 | 20 | 20 | 214 | 20 | 20 | 20 | 50 | 120 |
| 87 | Maintenance - Building/Grounds | (732) | 15,352 | 16,084 | 1,357 | 1,270 | 1,302 | 1,275 | 1,387 | 1,416 | 1,577 | 1,300 | 1,300 | 1,300 | 1,300 | 1,300 |
| 88 | Meeting Support | (6,212) | 4,036 | 10,248 | 475 | 3,347 | 175 | 175 | 175 | 726 | 175 | 175 | 175 | 4,300 | 175 | 175 |
| 89 | NAA Dues | 0 | 10,000 | 10,000 | 2,500 | 0 | 0 | 2,500 | 0 | 0 | 2,500 | 0 | 0 | 2,500 | 0 | 0 |
| 90 | Permits & Licenses | 115 | 145 | 30 | 0 | 0 | 0 | 20 | 0 | 10 | 0 | 0 | 0 | 0 | 0 | 0 |
| 91 | Postage | 2,153 | 96,457 | 94,304 | 8,214 | 8,363 | 8,689 | 7,940 | 7,180 | 7,797 | 7,941 | 7,035 | 7,035 | 8,670 | 7,620 | 7,820 |
| 92 | Printing | (3,461) | 106,214 | 109,675 | 9,600 | 8,600 | 7,960 | 8,605 | 9,020 | 8,870 | 8,920 | 8,920 | 8,920 | 12,420 | 8,920 | 8,920 |
| 93 | Professional Dues | 65 | 1,280 | 1,215 | 155 | 25 | 600 | 335 | 100 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 94 | Professional Services | 880 | 38,000 | 37,120 | 0 | 0 | 120 | 0 | 0 | 0 | 0 | 32,000 | 5,000 | 0 | 0 | 0 |
| 95 | Promotional Items | 2,584 | 2,584 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 96 | Refunds | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 97 | Sanction Fees | (3,055) | 7,000 | 10,055 | 0 | 0 | 0 | 770 | 570 | 520 | 3,575 | 2,880 | 90 | 620 | 720 | 310 |
| 98 | Shipping & Handling | 1,277 | 1,864 | 587 | 140 | 15 | 127 | 30 | 25 | 25 | 25 | 25 | 25 | 25 | 50 | 75 |
| 99 | Supplies | (1,851) | 14,641 | 16,492 | 2,037 | 643 | 957 | 1,552 | 1,846 | 2,225 | 2,132 | 725 | 925 | 1,500 | 875 | 1,075 |
| 100 | Taxes - Miscellaneous | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 101 | Telecommunications | (501) | 9,058 | 9,559 | 769 | 767 | 767 | 766 | 796 | 767 | 927 | 800 | 800 | 800 | 800 | 800 |
| 102 | Travel | (4,127) | 6,600 | 10,727 | 730 | 4,828 | 769 | 50 | 50 | 1,650 | 50 | 50 | 50 | 2,400 | 50 | 50 |
| 103 | Trophies & Awards | (1,185) | 215 | 1,400 | 500 | 0 | 0 | 0 | 900 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 104 | Utilities | 1,554 | 9,027 | 7,473 | 700 | 671 | 542 | 474 | 458 | 571 | 757 | 800 | 600 | 600 | 600 | 700 |
| 105 | Vehicle Expense | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 106 | WinScore Charges | 0 | 900 | 900 | 0 | 0 | 0 | 0 | 900 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 107 | Youth Events | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 108 | Royalties - Cross Country Soaring | 134 | 292 | 158 | 70 | 25 | 5 | 2 | 4 | 2 | 0 | 5 | 5 | 5 | 10 | 25 |
| 109 | Miscellaneous Expenses | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 110 | Total Other Expenses | 65,618 | 572,489 | 506,871 | 43,271 | 41,881 | 36,485 | 40,433 | 36,267 | 38,504 | 45,965 | 67,232 | 38,342 | 50,057 | 33,392 | 35,042 |
| 111 | | | | | | | | | | | | | | | | |
| 112 | SSA Member Committee Expenditures | | | | | | | | | | | | | | | |
| 113 | Growth & Development Committee | 20,000 | 75,000 | 55,000 | 3,250 | 3,250 | 5,535 | 5,535 | 5,535 | 5,535 | 5,540 | 5,535 | 5,535 | 3,250 | 3,250 | 3,250 |
| 114 | Cloud Street | (40,000) | 0 | 40,000 | 0 | 0 | 40,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 115 | Contingent Committee Expenditures | (5,000) | 10,000 | 15,000 | 0 | 0 | 0 | 5,000 | 0 | 0 | 10,000 | 0 | 0 | 0 | 0 | 0 |
| 116 | Net Committee Expenditures | (25,000) | 85,000 | 110,000 | 3,250 | 3,250 | 45,535 | 10,535 | 5,535 | 5,535 | 15,540 | 5,535 | 5,535 | 3,250 | 3,250 | 3,250 |
| 117 | | | | | | | | | | | | | | | | |
| 118 | TOTAL OPERATING EXPENSES | 2,247 | 966,661 | 964,414 | 74,091 | 70,621 | 110,490 | 78,733 | 70,272 | 71,790 | 90,004 | 101,253 | 71,644 | 81,806 | 64,409 | 79,300 |
| 119 | | | | | | | | | | | | | | | | |
| 120 | CAPITAL PROVIDED BY OPERATIONS | (10,325) | 9,189 | (1,136) | 97,234 | 23,369 | (49,428) | (10,390) | 979 | (3,840) | (13,284) | (33,959) | (5,162) | (15,547) | 19,374 | (10,481) |

